

# VHNA IMEX CONS CO., LTD

VHNA Import Export Construction Company Limited

Vietnamese White Marble · Quarry-Direct Supply · Nghe An & Yen Bai

## ABOUT

VHNA IMEX CONS CO., LTD is a Ho Chi Minh City-based exporter of premium Vietnamese white marble, with exclusive supply from quarries in Nghe An and Yen Bai provinces. We supply blocks, slabs, and cut-to-size to fabricators, contractors, and trading houses across the GCC and North America. Our position is simple: consistent crystal-white tones at quarry-direct pricing, with reliable container loading from Hai Phong and Cat Lai.

## PRODUCT RANGE

Product	Origin	Description	Best Use
Vietnam Crystal White	Yen Bai	Pure crystal-white background, fine even crystalline structure, minimal veining. Carrara-alternative grade.	Slabs, cladding, vanity tops
Vietnam Pure White	Nghe An	Bright milky-white, occasional fine grey veining; consistent block-to-block tone.	Tiles, flooring, wall cladding
Vietnam Snow White	Yen Bai	Snow-white field with very light cloudy patterning; highly translucent.	Backlit panels, feature walls
Vietnam Off-White / Pearl	Nghe An	Soft off-white with subtle warm undertone; budget-grade alternative to premium whites.	Volume tile, large-area flooring

## SPECIFICATIONS

Block sizes	Standard 2.7-3.0 m <sup>3</sup> (commercial) and 1.5-2.0 m <sup>3</sup> (small block) · custom on request
Slab thickness	18 mm · 20 mm · 30 mm (gangsaw and multi-wire cut)
Slab dimensions	Typical 240-280 cm × 140-180 cm · minimum 240 × 140 cm guaranteed
Tile sizes	30×60, 40×40, 60×60, 60×90, 80×80, 80×160 cm · cut-to-size available
Finishes	Polished · honed · leathered · brushed · sandblasted · antique
Edges	Straight · bevelled · bullnose · ogee · mitred (cut-to-size only)
Packing	Wooden bundles on A-frames, sea-worthy crating; fumigated and ISPM-15 marked
Loading port	Hai Phong (North) · Cat Lai / Cai Mep (South)

## TRADE TERMS

Incoterms	FOB Hai Phong / Cat Lai · CIF Jebel Ali · CIF Dammam · CIF Jeddah · CFR / CIF other GCC ports on request
Payment terms	30% T/T advance + 70% against B/L copy · or Irrevocable L/C at sight (first orders)
MOQ	1 × 20' FCL for slabs / tiles · 1 block for trial orders
Lead time	15-25 days from confirmed PO · stock items 7-10 days
Documentation	Commercial invoice · packing list · B/L · C/O Form B (or Form AANZ / AK as applicable) · phyto / fumigation if required · SASO compliance for KSA
Quality	Pre-shipment inspection welcome (SGS / Bureau Veritas / buyer's agent) · sample blocks and 30×30 cm cut samples available

## INDICATIVE PRICING

Item	Indicative Range	Basis	Notes
Crystal White block (Grade A)	USD 350 – 550 / m <sup>3</sup>	FOB Hai Phong	Subject to grade & block size
Pure White block (commercial)	USD 220 – 380 / m <sup>3</sup>	FOB Hai Phong	Volume discounts on 5+ blocks
Polished slab 18 mm	USD 22 – 42 / m <sup>2</sup>	FOB Hai Phong	By tone & vein consistency
Polished slab 20 mm	USD 28 – 55 / m <sup>2</sup>	FOB Hai Phong	Most-requested thickness GCC
Polished slab 30 mm	USD 45 – 80 / m <sup>2</sup>	FOB Hai Phong	Vanity / counter grade
CIF surcharge to Jebel Ali	+ USD 15-25 / m <sup>3</sup> or 3-6 / m <sup>2</sup>	Add to FOB	Bunker & FX dependent
CIF surcharge to Dammam / Jeddah	+ USD 18-30 / m <sup>3</sup> or 4-7 / m <sup>2</sup>	Add to FOB	Saudi customs at buyer cost

*All prices are indicative ranges only and depend on grade, finish, quantity, FX, and freight at time of quotation. A formal quotation will be issued on request, valid 7 days, against your detailed RFQ.*

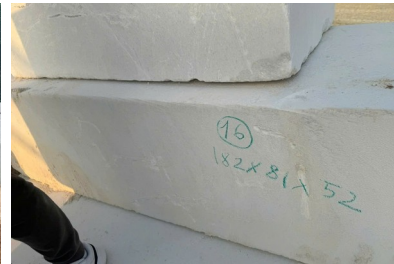
## QUARRY & PRODUCTION



Active quarry face — block extraction



Block inventory — numbered & graded



Sealed block ready for export

## CONTACT

### Samer Bealy

Export Manager

**WhatsApp / Zalo / Mobile**

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**Email**

[insert business email]

**Web**

[insert website / LinkedIn]

### Registered Office

VHNA Import Export Construction Co., Ltd

Ground floor, 22 N20 Street

Residential Area No. 4

Dong Tang Long New Urban Area

Long Phuoc Ward

Ho Chi Minh City, Vietnam

Banking, tax code, and reference letters available on request.